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Construction Business During COVID-19

By Holly Welles

The COVID-19 pandemic has rocked many industries to their very core. Lockdowns, quarantine, social distancing, and other health-protecting procedures keep the virus from spreading, but they also create numerous challenges for businesses trying to navigate this new normal. What contract issues are construction industries facing, and how can they make their way over this hurdle?

Essential or Nonessential?

One significant roadblock that construction companies face right now is the broad and everchanging definition of essential, at least as it pertains to the pandemic. In some states, regulators deem construction essential and allow organizations to continue their work while making concessions for procedures like social distancing, mask-wearing, and disinfecting tools and commonly touched surfaces.

Other municipalities have placed stricter guidelines on work, even as workplaces begin

cautiously reopening. In states where construction is nonessential, it becomes difficult or even impossible for businesses to meet deadlines, complete projects, and fulfill contracts. In some circles, this situation leads to contract disputes that are harder to resolve due to the viral pandemic.

Impacts on the Supply Chain

Even in states where construction is an essential industry, companies are struggling to keep up with the growing demand, primarily because of the impact the crisis is having on global supply chains. Even if construction companies can operate, the factories and suppliers that keep them running might have closed their doors—in some cases, permanently.

These circumstances have led many business owners to try and break their contracts with suppliers, exiting the agreement to free up funds for other projects or to keep their crew paid. While the pandemic will eventually end, there is currently not enough information to allow companies to predict when that might happen, so everyone is navigating this blindly.



Is COVID-19 a Force Majeure?

Most contracts, regardless of the parties involved, have a force majeure clause—a term that means "superior or irresistible force" in French—that allows one or both parties to exit

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REQUEST FOR PREQUALIFICATIONS TO GENERATE A POOL OF QUALIFIED VENDORS FOR RECEIPT OF THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY'S NETWORK EQUIPMENT AND SUPPORT SERVICES (NESS) SOLICITATION

The Port Authority has temporarily suspended public bid openings and will receive digital submission of bids via email only. Please refer to the solicitation document for specific bid submission instructions.

The Port Authority is seeking a qualified contractor to provide IT Networking Equipment and Support Services (NESS) Solicitation to support its network infrastructure and associated systems within a Service Level Agreement (SLA) driven framework. The selected vendor will provide network design, implementation, monitoring, operations support, and procurement services. The selected contractor will be a strategic partner in the Technology Department's ability to deliver its services by leveraging 21st Century Technology and Collaboration in support of the Authority's goals of Safety and Security, Capital

CREDIT AND INSURANCE.

FOR REQUESTS OR ASSISTANCE: Alexandra.Cann@GLXConstruct.com





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RFPQ DUE DATE: 6/29/2020

RFPQ 61219 is available on-line at <u>http://www.panynj.gov/business-opportu-nities/bid-proposal-advertisements.html?tabnum=5</u>. Addenda to the RFPQ, if any, will be posted at this website. Monitor the advertisement on the website to ensure your awareness of any changes. If you have any technical problems accessing the documents online, email us at <u>askforbids@panynj.gov</u> or call us at (212) 435-4600 for assistance.



JFK JOINT VENTURE SKANSKA HELLMAN JFK JV

IS SOLICITING COST PROPOSALS FROM PANYNJ MWBE AND SDVOB AND LOCAL SUBCONTRACTORS/VENDORS FOR: JFK Airport Bergen Electrical Substation Project

PANYNJ RFP No: 60765 Bid Date: July 27, 2020

Description of Project:

The Bergen Substation Replacement Project ("project") will replace the existing Bergen and Van Wyck 5-kilovolt (5KV) electrical substations at John F. Kennedy International Airport with a new, single Bergen 5KV Substation. The Bergen Substation is a critical component of the electrical power distribution system at JFK and assists in supplying power to JFK airside-landside facilities and associated supporting infrastructure. The project also includes the decommissioning and demolition of the existing Bergen and Van Wyck substations following commissioning of the new, replacement facility.

The project for the new Bergen Substation will include the design and construction of a new, single substation that would replace the existing Bergen and Van Wyck substations. The scope of work for the project will include new switchgears, feeders, associated electrical equipment, and a new concrete building to house the substation equipment and associated building systems. Decommissioning, demolition, and site restoration at the existing Bergen and Van Wyck substation sites is also included in the scope of services.

Many bidding opportunities are available: furnish and install rebar, ready-mix concrete supply, masonry, structural steel, miscellaneous metals, waterproofing, building insulation, metal wall paneling, roofing, green roofing, fire proofing, doors, overhead coiling doors, windows, glazing, gypsum board, ceramic tiling, painting, sprinklers, plumbing, HVAC, piles/micropiles, pavement milling, sawcutting, asphalt concrete paving, mpt materials, fill material, line striping, fencing, landscaping, drainage piping, manholes, electrical, electrical materials and equipment, photography, portable toilets, dumpsters, office trailers, soil borings, soil testing, commissioning.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled



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IS SOLICITING COST PROPOSALS FROM PANYNJ CERTIFIED M/WBE AND SDVOB SUBCONTRACTORS AND VENDORS

PATH Exchange Place Station 9 Car Program, West Corridor Project PANYNJ Contract No: PAT-024.233 Bid Date: July 16, 2020

Description of project:

A general description of the project work includes the following: Generally of excavation of cross corridor passage, including installation of structural supports, architectural finishes, and mechanical and electrical appurtenances and related work at PATH Exchange Place Station and the vicinity thereof, Jersey City, New Jersey.

Many bidding opportunities are available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled



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IS SOLICITING COST PROPOSALS FROM DBE AND SBE SUBCONTRACTORS/VENDORS FOR:

Amtrak Washington Terminal Yard HSR Ready Track Expansion Project, Washington, DC Amtrak Contract

Bid Date: July 16, 2020

Description of Project:

Overall, the project includes four (4) new tracks within the service yard (3 electrified and 1 non-electrified) to support the needs of the Acela 21 program. Amtrak Forces will complete the installation of all track work (approximately 5,000 LF of new track), including installation of seven (7) new turnouts. Additionally, the catenary wire work will be completed by Amtrak Forces (approximately 7,250 LF of new messenger and contact wire), including installation of 21 catenary poles. The work by the contractor includes new underground duct bank and site utility installation necessary for the new work, including complete installation of five (5) new high mast light poles with associated wiring and foundations, complete installation of 21 new catenary foundations, as well as fabrication and delivery of the 21 catenary poles, as well as upgrades to electric service to support new 480V wayside power.

Call for more information: 800-800-8534







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Many bidding opportunities are available: miscellaneous metals, structural steel, caissons, fencing, survey, saw cutting, selective demolition, trucking, haul and disposal, concrete reinforcing steel, electrical, CPM scheduling.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com \bullet EOE/M/F/Vet/Disabled



IS SOLICITING COST PROPOSALS FROM DBE AND SBE SUBCONTRACTORS/VENDORS FOR:

Amtrak Baltimore Penn Station NGHSR Station Renovations Project, Baltimore Amtrak Contract Bid Date: July 24, 2020

Description of Project:

This station is Amtrak's eighth busiest station nationally with approximately three million passengers per year utilizing approximately 150 Amtrak intercity and Maryland Transit Administrations MARC commuter trains each day. Ridership is forecast to increase significantly at this principal station along the Northeast Corridor. To accommodate this increase, Amtrak plans to introduce its high-speed train (HST) fleet to increase the train frequency along the corridor. MARC also plans to increase the frequency of its service to correspond to its commuter passenger increasing volume.

- The project also includes other significant improvements such as:
 - Reconstruction of a side level boarding platform (48" above top of rail). Platform 2 reconstruction
 will bring the architectural elements back to their original beauty while making the functional
 and ADA-compliant enhancements of a side boarding with an elevator, an escalator, and
 refurbished stairs.
 - Construction of a new Platform 5, which will be approximately 1,000 feet long and constructed with precast concrete planks.
 - A new canopy including lighting, signage, drain leaders, electrical outlets, video surveillance cameras, and passenger information display systems (PIDS) which include audio-visual messaging and speakers.
- A new pedestrian bridge will extend from the Concourse elevator lobby, over Tracks 7 and F.

Many bidding opportunities are available: demolition, drilled piers, micropiles, structural steel, miscellaneous metals, precast concrete, roofing, skylights, curtainwall, wall panels, gypsum board, masonry, paint, tile, terrazzo, tactile warning surfacing, elevator, escalator, HVAC, fire protection, plumbing, electrical, signage, sitework, fencing, landscaping.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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SKANSKA USA CIVIL IS SOLICITING COST PROPOSALS FROM DBE AND SBE SUBCONTRACTORS/VENDORS FOR: Amtrak Emergency Service Building Relocation Project, Manhattan Amtrak Contract Bid Date: July 28, 2020

Description of Project:

The Emergency Services Building (ESB) project (the Project) consists of the construction within the secured site of the LIRR West Side Storage Yard (West Rail Yard) of a new electrical substation, emergency generator, and control panel within a fenced area as a temporary replacement for the ESB while it is demolished in favor of a new substation that is not a part of this contract, and moving an existing SCADA cabinet to a location adjacent to the aforesaid fenced area. This equipment will be located near the northwest comer of 11th Avenue and West 30th Street, north of the High Line structure. The Project also includes communications and electrical raceways, boxes, and cables related to the foregoing; fire alarm work related to the foregoing, a new water meter vault, and related civil work, all between the existing LIRR Access Road and West 30th Street.

Many bidding opportunities are available: Pipe materials, ready-mix concrete, rebar fabrication, rebar installation, erosion control materials, chain link fence, fill materials, haul and disposal, structural steel, metal deck, and miscellaneous metals.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

NORTHEAST EVENTS FOR YOUR BUSINESS





How SBA Can Help You Start or Grow Your Small Business and How to Register Your Business Webinar

Thursday, July 2, 2020, 9:00 am–10:30 am Online

Main Sponsor(s): US Small Business Administration, New Hampshire Secretary of State Corporation

Division Contact: Miguel Moralez, 603-225-1601, miguel.moralez@sba.gov Online

Main Sponsor(s): US Small Business Administration, SCORE Association

Contact: SCORE Association, 800-634-0245, www.score.org/live-webinars Fee: Free; registration required

Can your business effectively stay connected to customers while working from home during the coronavirus outbreak? With the right tools and communication plan, you can build long lasting connections with your clients and customers, from any location. This webinar, presented by digital marketing expert Randi Penfil, will introduce digital tools that can help business owners strengthen connections while working and managing their business remotely. We'll discuss how to: update critical business information online; keep customers informed; conduct virtual meetings; access important files from anywhere; plus, get insights on more online and timely resources for small businesses. Randi Penfil is a speaker for the Grow with Google partner program.





Fee: Free; registration required

This monthly online session continues the training opportunities usually held at the New Hampshire state capitol. Join us to learn how the Small Business Administration and its resource partners can help. Hear from a representative from a local SBA office about the technical and financial resources offered through the agency and its resource and lending partners to help you start or grow your small business. Also, a representative from the New Hampshire Secretary of State Corporation Division will provide information on New Hampshire Quick Start and walk you through registering a business online. This FREE workshop, currently offered online, is held on the first Thursday of every month from 9:00 am to 10:30 am. We look forward to seeing you.

Connect with Customers and Manage Your Business Remotely Webinar Thursday, July 16, 2020, 1:00 pm–2:00 pm

How to Access the Woman-Owned Small Business Federal Contract Program Repository Webinar Tuesday, July 28, 2020, 2:00 pm–3:00 pm Online

Main Sponsor(s): US Small Business Administration Contact: Patrice Dozier, 404-331-0118, patrice.dozier@sba.gov

Fee: Free; registration required

Once you register, you will be sent the link for the webinar. Before you can participate in the women's contracting program, you must either use the SBA FREE online application or be third-party certified. Both methods require you to use the certify.SBA.gov website. Webinar access information will be forwarded via email.

CORPORATE OFFICE

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